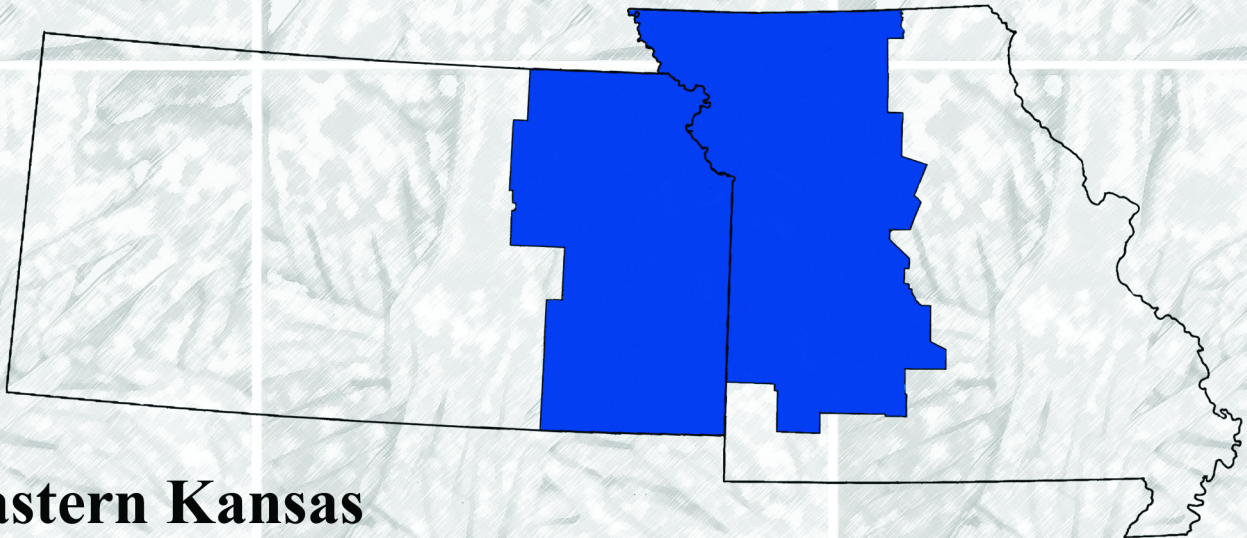


2006 Annual Report



The Helping Hand of Goodwill Industries



**Serving Eastern Kansas
& Western Missouri**



**The Helping Hand of
Goodwill Industries**

WHO WE ARE

OUR MISSION STATEMENT

Our mission at The Helping Hand of Goodwill Industries is to help people with disabilities or disadvantages achieve their potential through work.

OUR VALUES

Respect: We treat all people with dignity and respect.

Stewardship: We honor our heritage by being socially, financially and environmentally responsible.

Ethics: We strive to meet the highest ethical standards.

Learning: We challenge each other to strive for excellence and to continually learn.

Innovation: We embrace continuous improvement, bold creativity and change.

OUR HISTORY

The Helping Hand Institute, founded in 1894, provided food and housing for destitute men, women and children. Homeless men worked on projects in exchange for room and board, or they earned wages breaking rocks in local quarries, salvaging waste material and baling paper. Others worked on the Helping Hand farm, raising crops to feed the Institute's residents.

The first Kansas City Goodwill Store and repair shop opened in 1925 and was housed in St. Peter's Evangelical Church at 13th and Oak. Within the next 15 years, Goodwill's focus shifted to becoming a training center rather than a repair workshop. Employment skills training and vocational rehabilitation for persons with disabilities became the focal point of Goodwill's mission.

The Helping Hand Institute and Goodwill joined forces in 1978. Eight years later the agency adopted its new name: The Helping Hand of Goodwill Industries.

2006 Annual Report



CHAIR & PRESIDENT'S MESSAGE

The Helping Hand of Goodwill Industries

As 2006 drew to a close, we realized that, though many know the Goodwill name — and recognize ours as a worthy organization — too many don't understand who we are or what we do. So, we are seizing this opportunity to define Goodwill. We're much more than our stores.

Goodwill has a long, distinguished history in Greater Kansas City, delivering on our mission to maximize the vocational potential of those who are disabled or disadvantaged. We help them become self-sufficient. While the clients we serve are the focus of our mission, achieving that mission impacts the entire community — from the businesses that hire our clients, to families now able to afford food, shelter and other essentials, to other agencies that can redirect their resources to serving those with greater needs.

Goodwill stands apart from many other service agencies. Through our stores, we secure revenues to maintain our services and programs, providing us a high level of self-sufficiency. Furthermore, we apply our mission in our own operations. About 30 percent of our retail workers are people who have disabilities or had other barriers to employment. We lead by example.

As we continue through 2007 and look ahead to the future, we will be strategically growing our agency to meet the community's demands for more programs, services and retail operations. In 2006, we opened our 15th store, reaching beyond the KC region to Chillicothe, Mo.

In 2007, we will continue to expand our retail business with a new store in Blue Springs, Mo., and we are looking to expand our programs and services more extensively into Kansas, as well.

Most exciting of all, we intend to announce a capital campaign to replace our existing plant in downtown Kansas City. We need more space to serve more clients. Our commitment is to remain in downtown KC, staying close to our client base so those who are homeless or disabled continue to have access to our services. In this neighborhood, public transportation, in the form of Kansas City's most well traveled bus route, is readily available to and from The Helping Hand of Goodwill Industries.

But be assured that we are also committed to the many Missouri and Kansas counties that we serve outside the immediate Kansas City metropolitan area. We will continue to seek new opportunities in communities able to support our retail and service operations.

Finally, we will continue to purposely pursue every chance to expand awareness of Goodwill. Everyday our agency experiences success stories — an individual with a disability learns a new skill, a homeless client secures employment, a high school senior achieves an educational or employment goal through our School To Work program.

Each story is as unique as each individual we serve. All these success stories share a common theme, however, of helping people maximize their vocational potential. Helping them and, in doing so, serving our community are the essence of our existence each and every year at The Helping Hand of Goodwill Industries.

James Senter, **Board Chair**

Larry Jones, **President / CEO**



**The Helping Hand of
Goodwill Industries**

BOARD OF DIRECTORS

2006 Annual Report

CHAIR

James M. Senter Jr.,
Administration
Pearce Construction Co.

VICE-CHAIR

Mindi Walker,
Assistant Vice President of
Research and Database Marketing,
Commerce Bankshares

TREASURER

Christopher Winger, CPA
Winger & Company

ASSISTANT TREASURER

James D. Oliver, Partner
Foulston Siefkin LLP

SECRETARY

Susan K. Miller,
Executive Director,
Rose Brooks Center, Inc.

BOARD MEMBER EMERITUS

Timothy Degnan
Robert Zambri

Dudley Alexander, *Consultant*

Gina Anderson,
Colliers Turley Martin Tucker

Mark Avery, *President*
Power Group Benefits

C. Robert Barton, *Retired*
Traders Insurance Company

Ann Britt, *Executive Director*,
Harrisonville Area
Chamber of Commerce

Walter M. Brown,
Gaddy Geiger & Brown PC

John P. Burnett, *Missouri*
House of Representatives, District 40

Paul G. Danaher, *Attorney*

Dawn DeWald, *Account Executive*,
KSMO-TV Kansas City

Christopher Dickey, *Vice President*,
Barkley

W.W. Kennedy, *Retired*
Kennedy Equipment Sales

John C. Korschot, *President*,
Stern Brothers Valuation Advisors

James D. Marshall jr., *Architect*,
AIA

Robert D. Payne, *Retired*
Hallmark Cards

Patty Ponchur, *Vice President*
Fashion Merchandising,
Halls Kansas City

Robert L. Smart, *Chairman*,
Perkins, Smart, Boyd & Co., Inc.

Adam Walker, *Attorney*,
Lathrop & Gage

T. Frederick Wiman, *Regional Sr.*
Vice President Business Banking,
M&I Marshall & Isley Bank

George M. Winger, *Attorney*

We gratefully acknowledge the service of these individuals who completed their terms on Board of Directors in 2006: Fred Bordman, Joan H. Deans, Janice M. Kelly, Jenee M. Lowe, Janet L. Mark, Robert H. Murray, Louise D. Rieke and Dr. Charles Wheeler, MD. The Helping Hand of Goodwill Industries appreciates their time and efforts to aid the agency in fulfilling our mission.



EXECUTIVE TEAM

Larry Jones President / CEO
Tom Dooley VP of Marketing / Retail Operations
David Draper VP of Education, Training & Employment
Shirley Johnson VP of Finance / CFO
Ralph Smith VP of Contracts / Facilities
Jessica Sulzen VP of Human Resources
Angela Callewaert Director of Records & Case Management
Anne Maloney Director of Rehabilitation Services, KC
Pam West Director of Retail Operations



OUR STORES

The Helping Hand of Goodwill Industries

After Goodwill's stores generated a record \$9,234,729.22 in revenue in 2005, the agency set a lofty goal for 2006 — cracking the \$10 million mark for the first time.

Mission accomplished. During 2006, our stores established a new revenue record at \$10,112,961.10.

Also, for the second straight year, Goodwill had three separate stores top the \$1 million mark. The Topeka, Kan., store led the pack with \$1,193,133.41, followed by the stores in Olathe, Kan. (\$1,148,955.63), and North Kansas City, Mo. (\$1,095,761.52).

In July of 2006, the agency expanded its reach to the east with the opening of a new store in Chillicothe, Mo., approximately 90 miles northeast of Greater Kansas City. That brought the total number of stores in The Helping Hand of Goodwill Industries' Eastern Kansas and Western Missouri service area to 15.

The agency plans to open a 16th store in October of 2007 in the southern Jackson County, Mo., suburb of Blue Springs. A 17th store is being planned for Overland Park, Kan., with a March 2008 opening tentatively scheduled.

8929 Wornall Rd.
Kansas City, MO 64114
(816) 444-5776
store2@mokangoodwill.org

4824 N. Oak Trafficway
Kansas City, MO 64118
(816) 453-9950
store3@mokangoodwill.org

6220 Nieman Rd.
Shawnee, KS 66203
(913) 631-3955
store4@mokangoodwill.org

22000 W. 31st St.
Lawrence, KS 66044
(785) 331-3908
store5@mokangoodwill.org

612 S. 130th St.
Bonner Springs, KS 66012
(913) 441-5701
store6@mokangoodwill.org

17301B East 24 Hwy.
Independence, MO 64056
(816) 257-1776
store7@mokangoodwill.org

440 SW Ward Rd.
Lee's Summit, MO 64081
(816) 554-6227
store8@mokangoodwill.org

8024 E. 171st St.
Belton, MO 64012
(816) 331-9291
store9@mokangoodwill.org

3615 Faraon St.
St. Joseph, MO 64506
(816) 232-0197
store10@mokangoodwill.org

5515 SW 21st St.
Topeka, KS 66604
(785) 228-9774
store11@mokangoodwill.org

16630 W. 135th St.
Olathe, KS 66062
(913) 782-5714
store12@mokangoodwill.org

104 S. Broadway
Leavenworth, Kan. 66048
(913) 680-2479
store14@mokangoodwill.org

1799 E. Mechanic St.
Harrisonville, MO 64701
(816) 884-2200
store15@mokangoodwill.org

2208 S. Princeton Circle Rd.
Ottawa, KS 66067
(785) 242-4414
store16@mokangoodwill.org

401-403 Park Lane
Chillicothe, MO 64601
(660) 646-4661
store17@mokangoodwill.org



**The Helping Hand of
Goodwill Industries**

OUR PROGRAMS

We are so much more than our stores.

The Helping Hand of Goodwill Industries is, first and foremost, a service agency. The mission of our retail stores is to generate revenue to support our services — services that help those with disabilities or are otherwise disadvantaged discover their full potential through work.

We realize having a job means more than collecting a pay check. A job has the power to transform a person through building self-confidence, gaining independence, establishing trust and forging new friendships. Everyone deserves a chance to enjoy what making a living can do for their lives, and we're dedicated to giving those we serve that chance.

From those who have physical, mental or emotional disabilities to those who have disadvantages such as homelessness, welfare dependency and a lack of education or work experience, we offer our helping hand. Our Education, Training and Employment services help our clients develop the skills necessary to obtain *and* sustain employment. We teach the nuances of hunting for a job, fully filling out an application and giving a good interview. And we don't pull away our helping hand once a client is hired. Goodwill employment specialists and case managers work with our clients and their employers to achieve a smooth transition and create a mutually successful working environment.

Furthermore, we put many of our clients to work in our own operations, hiring them to work in our stores or in our sheltered workshops.

The Helping Hand of Goodwill Industries has a proud heritage dating back more than a century. As we look to the future, we are committed to extending our reach in western Missouri and eastern Kansas. Where we need to make improvements, we will make them. For instance, our office skills training programs in St. Joseph, Mo., and North Kansas City were completely re-invented to become more effective. We've seen a 500 percent increase in participation in those programs.

The need is great, and we are committed to growing to meet it. We'll strive to improve our services, expand our operations and dedicate ourselves to ensuring no one is denied a helping hand.

Kansas City, Mo.

Main Office & Programs
1817 Campbell St.
Kansas City, MO 64108
(816) 842-7425

Independence, Mo.

Satellite Programs Office
in the Goodwill Store
17301B East 24 Hwy.
Independence, MO 64056
(816) 257-1776

Lawrence, Kan.

Satellite Office & Programs
in the Goodwill Store
22000 W. 31st St.
Lawrence, KS 66046
(785) 331-3908

Chillicothe, Mo.

Satellite Programs Office
in the Goodwill Store
401-403 Park Lane
Chillicothe, MO 64601
(660) 646-4661

North Kansas City, Mo.

Satellite Programs Office
in the Goodwill Store
4824 N. Oak Trafficway
Kansas City, MO 64118
(816) 453-9950

Ottawa, Kan.

Satellite Office & Programs
in the Goodwill Store
2208 S. Princeton Circle Rd.
Ottawa, KS 66067
(785) 242-4414

Harrisonville, Mo.

Satellite Programs Office
in the Goodwill Store
1799 E. Mechanic St.
Harrisonville, MO 64701
(816) 884-2200

St. Joseph, Mo.

Satellite Offices & Programs
200 S. Eighth St.
St. Joseph, MO 64501
(816) 232-3108

2006 Annual Report



Introducing Lisa

Soon after being diagnosed with Degenerative Bone Disease in 2004, Lisa had a double hip replacement. Her deteriorating health required her to start using a wheelchair and to leave her job as manager at a Sonic Drive-In, where she had worked for nine years. Once her health stabilized, Lisa sought vocational rehabilitation to be retrained for the workforce, as her work history centered around performing physical tasks to successfully fulfill her previous jobs. After an intense career exploration, Lisa chose to pursue technical training, through The Helping Hand of Goodwill Industries, as a receptionist/administrative assistant. Overcoming physical and emotional obstacles to continue her training, Lisa has proven to be eager, willing to learn and motivated to enter a new career field.

ETE – Education, Training & Employment

Vocational Rehabilitation

In 2006, 349 people with disabilities participated in The Helping Hand of Goodwill Industries' Vocational Rehabilitation program. Many continue to receive training, but 128 did enter the placement program, with 85 obtaining jobs. Of those 85, 84 percent (71) reached the benchmark of maintaining their jobs 90 days or more — far exceeding the Missouri Vocational Rehabilitation Employment Services state standard of success set at 76 percent.



The average wage being earned by those achieving employment was \$9.11 an hour, up from \$8.68 in 2005.

Among those participating in the vocational rehabilitation program at our Kansas City plant, 95 percent indicated “overall satisfaction” with the service, while 100 percent were satisfied with the vocational rehab services provided at our St. Joseph, Mo., location.

We are currently looking to expand our rehabilitation services in Kansas.

SATISFIED EMPLOYERS Every two years, The Helping Hand of Goodwill Industries surveys the employers who hire our graduates. In 2005 — the last year the survey was conducted — 100 percent of the respondents from the Kansas City metropolitan area indicated they would “recommend Goodwill as a viable source of qualified employees.”



I learned I can get a better job and make my job skills better.

The staff was extremely helpful and compassionate.

The job coaches were awesome!



Comments in 2006 of actual Goodwill Vocational Rehabilitation program clients

2006 Annual Report

Sheltered Workshops

The Helping Hand of Goodwill Industries has two workshops in its downtown Kansas City, Mo., plant — one for persons with a variety of disabilities, the other for individuals recovering from head injuries. The two shops employed 48 people in 2006.

Introducing Robert

Robert fell in with the wrong crowd while growing up in Kansas City. Fighting in school led to suspensions, which led to him dropping out in the eighth grade. He became involved in drugs, alcohol, firearms and eventually

spent two years in jail. Once released, he resumed his criminal activity and was shot in the head. While recovering - he lost the use of his right arm - Robert realized he had a second chance to change



his life. He fell in with the right crowd when he came to Goodwill in 2000 and began working in our sheltered workshop. Despite the physical and mental changes resulting from his injury, Robert discovered he could still do things - productive things. Using just one arm, he's among our fastest workers. Now he enjoys helping train others with similar physical challenges.

Employees are paid per assignment. A case manager ensures each employee is progressing at work and within his or her personal growth plan.

In 2006, the shops fulfilled 12 contracts. The nature of the work is labor-intensive — from assembling airplane parts, to sorting nuts and bolts, to shrink-wrapping merchandise.

The workshops generated \$51,530.95 in 2006. This money goes directly back into operating the agency, helping cover administrative costs for case managers, job coaches, evaluators and others.

UNITY 2006 also ushered in an era of cooperation among The Helping Hand of Goodwill Industries and other agencies — more than 200 in Kansas and Missouri — that have sheltered workshops. Rather than competing with one another for business, they are joining forces. By developing an informal association, the sheltered workshops have a collective work force surpassing 1,000.



AbilityOne

To provide goods and services to the federal government, the AbilityOne program, formerly known as Javits-Wagner-O'Day (JWOD), coordinates with more than 550 nonprofit agencies from across the nation to employ individuals with disabilities. The Helping Hand of Goodwill Industries in Eastern Kansas and Western Missouri is one of those agencies.

For 17 years, our AbilityOne program has had a contract to provide custodial services for the 1.2 million square foot Richard Bolling Federal Building in downtown Kansas City, Mo. That contract is expected to be renewed for another five years in 2007.



Goodwill's other AbilityOne contract is with the Defense Department as we clean 63 buildings (2.2 million square feet) on the Fort Leavenworth base in Kansas each day. That contract will be expanding to include the base's new 410,000 square foot Lewis and Clark Center, which houses the Command and General Staff College.

Goodwill is one of the Defense Department's top five AbilityOne contractors in the nation. In 2006, Goodwill employed 105 people (99 of them disabled) through AbilityOne with revenue from the program — \$3,399,816 — accounting for about 20 percent of the agency's revenue.

School To Work

Adjusting from attending school to going to work can be among the most intimidating transitions in life. Goodwill is lending a helping hand through our comprehensive School To Work services designed for students in special education programs — many of whom have no prior work experience.

Introducing Allie

Allie entered our School To Work program in August of 2005 as she embarked on her senior year of high school. After successfully completing her work evaluation, Allie moved on to Goodwill's placement program, designed to help her locate and retain appropriate employment. In the spring of 2006, Allie became a courtesy clerk at a Price Chopper grocery store in North Kansas City. Price Chopper provided Allie a flexible schedule and store location near her home. A job coach worked one-on-one with Allie to address any issues that would affect her success on the job.



Step 1 in the process is an occupational assessment, followed by a career plan that includes short- and long-term goals. Students and their families work closely with job coaches to develop and implement the plan. Some students may need some post-secondary education or vocational training before embarking on their jobs.

To sharpen their job hunting skills, students are introduced to personnel professionals and trained to complete applications and conduct interviews. Many visit actual businesses to give them exposure to the

type of work they might eventually be doing.

The Helping Hand of Goodwill Industries currently has agreements with 16 school districts to provide School To Work services. During the 2006-07 school year, 57 students participated in the program, with 50 completing it.

Of those 50, 10 received placement services and are successfully employed, earning on average of \$7.10 an hour, and another 18 were on schedule to enter placement services. Three were slated to attend post-secondary training or education; one was planning to enter military service; five were still receiving evaluation services; four chose to continue in their previous employment; and nine were employed in Goodwill's sheltered workshops.

Homeless Job Hunters' Program

In 2006, 796 individuals — 94.2 percent of participants — found jobs through our Homeless Job Hunters' Program. They earned an average of \$7.72 per hour. Each day, the program offers hundreds of employment leads, but goes well beyond just posting job openings.



Program participants receive assistance drafting resumes and filling out applications as they track down the necessary information to complete their previous work history. They're trained to polish their phone and job interviewing skills, and they're provided a voice-mail box for messages from potential employers. They also have access to computers, copiers and a fax machine.

Furthermore, new clothing is donated to many participants, and all are given a means — in the form of Kansas City Metro bus passes — to travel to interviews. Once employment is secured, the free bus passes will continue until the new worker earns his or her first check. Information about housing is also readily available.



Job Center Manager Mark Smith (L) tells those seeking employment that most job openings are never advertised. (R) But many job leads are posted in the center.



I feel that Goodwill did a good job in providing me with all the tools necessary for me to find employment.

This is the best program I have seen in two states.

This program does work, if you work at it.

It is a start on a new life.



Comments in 2006 of actual Goodwill Homeless Job Hunters' Program clients



**The Helping Hand of
Goodwill Industries**

LONG-TIME EMPLOYEES

See the back cover for 2006 awards!

38 YEARS

James Rose

36 YEARS

Ronzell Crowder

33 YEARS

Clara Reid

30 YEARS

Keith Sims

29 YEARS

Barbara Conway

27 YEARS

Roland Webster

22 YEARS

Brian Hamm

21 YEARS

Jo Leete

20 YEARS

Stanley Drew

19 YEARS

Rhonda Kelley

18 YEARS

Gerald Congdon
Ron Ferrell
Darrell Jordan
Ike Layton
Paul Templeton

17 YEARS

Altha Johnson
Theotis Nelson
Debra Williams

16 YEARS

Shirley Johnson
Larry Jones
Billy Pinion
Sidney Williams

15 YEARS

Lori Cordonnier
Timothy Johnson
Jose Vieyra

13 YEARS

Anne Maloney
Mayola Perkins
Ceasar Tatum
Billy Williams

12 YEARS

Karla Brown
Mike Cahill
Gene Foreman
Philip Holland
Sharon King

11 YEARS

Irene Bettis
Leland Brown
Pauline Hawkins
Michelle McManus

10 YEARS

Linda Bice
Susan Davis
Tammy Howell
Kelly Ohrenberg
Denise Richardson

9 YEARS

Shaheer Akhtab
Clayton Cohrs
Janine Davis
Mike Higgins
Stephen Mason
Ed Newsome
Joanna Sellards
Ralph Smith

8 YEARS

Marilyn Adcock
Rhonda Bartram
Eugene Brinkley
Tina Brown
Ann Doohen
Bonita Jones
Kate Rustan
Mark Smith
Jessica Sulzen
Rodney Walker
James Weatherspoon

7 YEARS

Ivery Bland
Bernadine Clark
Dave Draper
Laura Fowler
Jane Grace
Marilyn Kunzler
Merrillo Mack
Nora Wynn

6 YEARS

Stacy Bell
Rosiland Brown
Nshan Erganian
Colleen Hopkins
Jason Ly
Robert McKinney
Dale Nelson
John Puppel
Vera Ward

5 YEARS

Shellie Bollin
William Burgess
Angela Callewaert
Lloyd Cole
Yvonne Crowley
Earl Gillespie
Samuel Graham
Angel Johnson
Robin Keys
William Kitchen
Joy Underberg
Sharon Wade
Phillip Ward



The Helping Hand of
Goodwill Industries

STATEMENTS OF AUDIT

2006 Annual Report

ASSETS	2006	2005
<u>CURRENT ASSETS</u>		
Cash	\$451,171	\$540,219
Investments - Short Term	\$1,043	\$1,005
Accounts Receivable Less Allowance for Doubtful Accounts of \$25,707	\$815,893	\$866,645
Inventory	\$1,623,743	\$1,446,205
Prepaid Expenses	\$76,971	\$10,730
TOTAL CURRENT ASSETS	\$2,968,821	\$2,864,804
Investments	\$4,067,822	\$4,123,336
Property and Equipment - Net of Depreciation	\$3,462,429	\$3,142,210
Deposits	\$107,657	\$111,154
TOTAL ASSETS	\$10,606,729	\$10,241,504
<u>LIABILITIES & NET ASSETS</u>		
Current Liabilities		
Accounts Payable	\$641,848	\$344,012
Accrued Expenses	\$425,091	\$419,081
Deferred Revenue	-	\$43,584
TOTAL CURRENT LIABILITIES	\$1,066,939	\$806,677
<u>NET ASSETS</u>		
Unrestricted Net Assets	\$9,539,790	\$9,434,827
TOTAL NET ASSETS	\$9,539,790	\$9,434,827
TOTAL LIABILITIES & NET ASSETS	\$10,606,729	\$10,241,504



The Helping Hand of
Goodwill Industries

REVENUE & EXPENSES

2006 REVENUE

Sales To The Public	\$10,486,412
Financial Contributions	\$40,170
Industrial & Janitorial Services	\$3,451,393
Government Agencies & Programs	\$1,477,956
Investment Activities	\$338,390
Unrealized Gains	\$275,612
Net Assets Released from Retrictions	\$115,329
Miscellaneous	\$13,535

TOTAL REVENUE

\$16,198,797

2006 EXPENSES

Store Operations	\$9,229,248
Transportation	\$491,099
Programs & Services	\$4,992,296
Administrative	\$1,171,317
Development	\$209,874

TOTAL EXPENSES

\$16,093,834

CONTRIBUTION TO FUTURES SERVICES

+ \$104,963



The Helping Hand of
Goodwill Industries

COMPASSION... CARING... COMMITMENT...

2006 Annual Report

Those are the three C's at the heart of The Helping Hand of Goodwill Industries' Annual Fund.

The collective support of individuals, corporations, foundations and agencies help generate much needed funds for some of The Helping Hand of Goodwill Industries' most critical needs — support for our programs and services. Goodwill's Annual Fund plays a vital part in the thriving day-to-day operations of the agency.

Philanthropic support toward the Goodwill Annual Fund provides the opportunity for our agency to fulfill our mission to help people with disabilities or disadvantages achieve their potential through work.

Thank you to the following individuals, corporations and foundations for their generous support through Goodwill's Annual Fund.

Lucy A. Aguilar	Jason Ly
Dudley Alexander	Carl Manning, Jr.
Ararat Shrine	Janet Mark
A T & T	Arthur & Joann McLendon
Avondale United Methodist Church	Lenore Meng
Ann Carroll	Susan Miller
Sean L. Davis	Office Max
Eagle Elevator	Louise D. Rieke
Enright Foundation	Eric L. Spence
Epworth-Roanoke United Methodist Church	Darren M. Stickler
Dana E. Fields	Melinda (Mindi) A. Walker
Joel Gard	Bill J. Zornes
Greater Kansas City Community Foundation	Anne Maloney
Hallmark Cards, Inc.	Robert L. Sedlacek
Bridget Peterson Hines	Sewell Agency
Bette Jones	United Way of Greater Kansas City
Leawood United Methodist Church	Christopher Winger
Linwood United Methodist Women	Jessica Wright
Lowe's Stores	Freda Zeko



**The Helping Hand of
Goodwill Industries**

HOW YOU CAN HELP

DONATE TO GOODWILL

When you donate used clothing, furniture or other household items to Goodwill, you not only gain more space in your home, you're supporting our mission — you're helping give someone who is disabled or disadvantaged a chance to work and succeed. ***Donations can be made at any of our 15 stores. Page 4.***

SHOP AT GOODWILL STORES

Find yourself some great bargains and help someone else get the training he or she needs to get and keep a job. The money you spend in our Goodwill stores goes directly to support our Education, Training and Employment services.

HIRE A GOODWILL GRADUATE

Finding good help is as easy as contacting Goodwill. We may very well have the qualified job candidate perfectly suited to meet your needs. Our job training programs develop skilled and reliable workers in a variety of fields. They take pride in the job they do, and that pride shows in the quality of their work.

BUSINESS DONATIONS

If your business has surplus clothing, furniture or household items, contact us! We'll use what we can, and what we can't use, we'll sell. Every bit helps support people who have disabilities or are disadvantaged.

DO BUSINESS WITH GOODWILL

We can get the job done. If your business is in a bind due to shortages of labor, space or equipment, Goodwill can help. We provide customized contract services at competitive prices. Our sheltered workshops can handle the task — sorting, collating, mass-mailing, assembling and more.

MAKE A LASTING CONTRIBUTION

Cash gifts, endowments and bequests to Goodwill are tax-deductible and will help us help people who are disabled and/or disadvantaged. A gift to Goodwill assists these individuals and the community as a whole by supporting our training programs, which develop productive and more self-sufficient workers.

VOLUNTEER

We rely on volunteers for assistance with clerical tasks, teaching, fund raising, mentoring and more. We will design a specific volunteer activity for you or your group, based on your skills and interests.

*Thank you
for supporting
The Helping Hand
of Goodwill Industries!*

OUR 2006 AWARD WINNERS

Graduate of the Year

Gary Clouser

Gary has proven to be a very dependable, flexible employee ever since going to work at Price Chopper in May of 2001. He started out as a sacker/cart pusher, has taken on increased responsibility and has always demonstrated superior customer service skills. His positive attitude has made him a prized Price Chopper employee.



Employee of the Year

Brett Spurlock

Brett's professionalism and attention to detail have made him a success since he first joined the Goodwill staff at our Topeka, Kan., location. He rose through the management ranks quickly, becoming manager of our North Kansas City store, where he showed the leadership to be a difference maker and help the store thrive.



Outstanding Customer Service

Bonita Jones

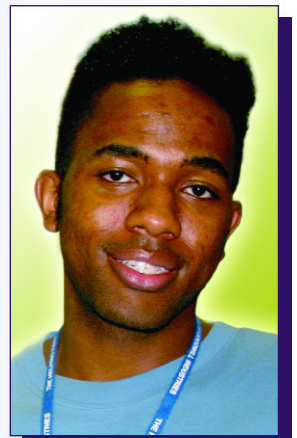
As an employment specialist, Bonita goes the extra mile to serve our clients, the employers who hire them and her Goodwill co-workers. Since she joined our agency in November of 1998, our clients have benefited from her excellent case management skills, unwavering compassion and patience.



Achiever of the Year

Eric Banks

Eric works in our St. Joseph, Mo., Goodwill store processing and hanging clothing items on the sales floor. His disability impacts his comprehension and retention of verbal information. Once he was visually trained on how to hang items, he took off, making tremendous strides while increasing his productivity.



Work Supplier of the Year

Goodwill Stores

Our stores have made a point of hiring the disabled or disadvantaged. Approximately 30 percent of our retail store staff are individuals who have disabilities or had other barriers that had previously hindered their efforts to be employed.

Employer of the Year

McDonald's Corporation

Area McDonald's managers eagerly hire people with severe obstacles and "carve out" appropriate positions for them. McDonald's, working with our case managers, is making a difference in the lives of those who need extra help.